



INVESTOR UPDATE

a *future group* initiative
india tomorrow

[[LIFESTYLE RETAILING]]

PANTALOON RETAIL (INDIA) LIMITED WINS 'BEST INDIAN RETAILER AWARD 2006' IN RETAIL ASIA PACIFIC TOP 500

Pantaloon Retail has been ranked as the best Indian retail organization in the 2006 Retail Asia Pacific Top 500 ranking. This ranking considers the best performing 500 retail companies in 14 economies, and are measured on various parameters such as number of outlets, types of formats, sales area, format sales and sales per sq. meter to name a few. Further all 14 number one retailers also have a chance to win the prestigious 'Best of the Best Retailer' award in October 2006.



JOINT VENTURE-PANTALOON RETAIL (INDIA) LIMITED AND MANIPAL HEALTH SYSTEMS.

Pantaloon Retail (I) Limited and the south India based Manipal Health Systems Pvt. Ltd. have entered into an agreement to form a 50-50 joint venture company to operate pharmacies and to provide medical services across the country in a mall retail format, under the 'Manipal Cure & Care' brand.

Manipal would provide the requisite expertise in the creation and delivery of high quality healthcare services, while Pantaloon will provide its experience in consumer insights and real estate space.

In the medical services domain, the focus will be on providing medical consultancy in different areas such as ENT, general medicine, sports medicine, ophthalmology, cosmetology, pediatrics, dentistry among others.

INDIAN CRICKET TEAM TO DON PANTALOONS FORMALS

It was indeed a proud moment for Pantaloons to be chosen as the official provider for formal apparels and accessories to the Indian Cricket Team. The four year contract with the BCCI, would see the men in blue don a range of formal wear including formal suits, shirts with cuff sleeves, ties, shoes, pocket hand-kerchiefs, cuff links, carry-on bags, passport cases and ticket folders to name a few. Pantaloons would also provide the team with winter and summer kits.



Home Solutions Retail (India) Limited

August witnessed the opening of the 3rd Collection I store at Pune Central on 25th August. Spread over 3,000 square feet, this is the formats debut in the city and will offer ideas for home décor and offer the trendiest in furniture, furnishings and home accents. The other two Collection I stores are located at Indore and Kolkata.



Upcoming Stores

- 3rd Electronics Bazaar of 3,000 sq.ft. is scheduled to come up at Shipra Mall, Ghaziabad in September 2006
- 4th Electronics Bazaar of 3,000 sq.ft. is scheduled to come up at Nirmal Lifestyle, Mumbai in September 2006
- 3rd Furniture Bazaar of 3,000 sq.ft. is scheduled to come up at Shipra Mall, Ghaziabad in September 2006
- 4th Furniture Bazaar of 3,000 sq.ft. is scheduled to come up at Nirmal Lifestyle, Mumbai in September 2006
- 4th E-Zone of 9,000 sq.ft. is scheduled to come up at Mumbai Central in October 2006
- 5th E-Zone of 12,000 sq.ft. is scheduled to come up at City Centre Mall, Hyderabad in October 2006
- 4th Collection I of 12,000 sq.ft. is scheduled to come up at City Centre Mall, Hyderabad in October 2006

August Sales

Sales in August '06 from Value Retailing stood at Rs.161.21 crores, while sales from Lifestyle Retailing stood at Rs.90.35 crores. Same store growth under Value Retailing was 37.43 per cent and under Lifestyle Retailing 32.56 per cent.

Particulars	Aug-06	Aug-05	YoY%	July-Aug-06	July-Aug-05	%
	Sales	Sales	Change	Sales	Sales	Change
Value Retailing	161.21	85.58	88.38	301.83	170.50	77.03
Life Style Retailing	90.35	60.41	49.55	154.90	105.51	46.81
TOTAL	251.56	145.99	72.31	456.73	276.01	65.48
Same Store Growth						
Value Retailing	117.28	85.34	37.43	222.89	169.98	31.13
Life Style Retailing	80.08	60.41	32.56	139.06	105.50	31.80

Sales are in rupees crore

Note:

1.1 The above sales figures for the month of August 2006 and August 2005 includes SIS sale of Rs.6.22 cr. and Rs.10.32 cr. respectively.

pantaloons
FRESH FASHION

August witnessed the signing of Indian heart throbs from the film world, Bipasha Basu and Zayed Khan as brand ambassadors to endorse Pantaloons fresh fashion range of clothing. Both celebrities being trendsetters and exemplifying the youth and trendy generation of today, will add their own personal style statement and enhance the imagery of Pantaloons. This is also the first time that any retail brand has two film stars endorsing it at the same time. As part of this endorsement, press campaigns and television commercials would be run across medias and channels.

The 22nd Pantaloons store of about 20,000 square feet opened on 24th August at West Gate Mall, Rajouri Gardens, New Delhi. This marks the opening of the second fresh fashion store in the capital city after Shahdra. The citizens of Delhi would now have easier access to the latest and trendiest in fashion and accessories

Upcoming Stores

- 23rd Pantaloons of 21,000 sq. ft. is scheduled to come up at Mumbai Central in October 2006

BIG BAZAAR

s se sasta aur achha kahin nahi!

[[VALUE RETAILING]]

4 Days Mega Deals Offer

Riding on the tremendous success of the Sabse Sasta Din on 26th January, 2006 the company decided to recreate the magic by offering mega deals and offers to the customers for four days around 15th August, India's Independence Day. This involved a multimedia campaign and promotional approach enticing the consumer with great discounts and offers across categories like apparel, electronics, furniture & furnishings, mobiles and general merchandise articles.



Upcoming Stores

- 31st Big Bazaar of 1,25,000 sq. ft. (including Food Bazaar) is scheduled to come up at Salarpuria Nova, Bangalore in September 2006
- 32nd Big Bazaar of 28,500 sq.ft. (including Food Bazaar) is scheduled to come up at Allahabad in September 2006
- 33rd Big Bazaar of 44,000 sq.ft. (including Food Bazaar) is scheduled to come up at Agra in September 2006
- 34th Big Bazaar of 60,000 sq. ft. (including Food Bazaar) is scheduled to come up at Mumbai Central in October 2006
- 35th Big Bazaar of 1,00,000 square feet (including Food Bazaar) is scheduled to come up at Nagpur in October 2006
- 36th Big Bazaar of 65,000 square feet (including Food Bazaar) is scheduled to come up at Coimbatore in October 2006
- 37th Big Bazaar of 60,000 square feet (including Food Bazaar) is scheduled to come up at Himalaya Mall, Ahmedabad in October 2006
- 38th Big Bazaar of 35,000 square feet (including Food Bazaar) is scheduled to come up at Mega Mall, Panipath in October 2006

FOOD BAZAAR
WHOLESALE PRICES

The first stand alone Food Bazaar outlet in Bhubaneshwar was opened on 26th August at Maruti Mall. Spread over 7,000 square feet, the 48th Food Bazaar in the chain, will offer the citizens of Bhubaneshwar a wide range of foods, staples, fruits and vegetables as well as personal care and home care products, at wholesale prices. The new outlet addresses the customer's requirements of fresh and wholesome food through the company's in-house private labels as well as a host of national brands.

Upcoming Stores

- 49th Food Bazaar of 15,000 sq.ft. is scheduled to come up at Salarpuria Nova, Bangalore in September 2006
- 50th Food Bazaar of 6,000 sq.ft. is scheduled to come up at Indore in September 2006
- 51st Food Bazaar of 6,000 sq.ft. is scheduled to come up at Allahabad in September 2006
- 52nd Food Bazaar of 8,000 sq.ft. is scheduled to come up at Agra in September 2006
- 53rd Food Bazaar of 10,000 sq.ft. is scheduled to come up at Prime Mall, Irla, Mumbai in September 2006
- 54th Food Bazaar of 10,000 sq.ft. is scheduled to come up at Hi-Life Mall, Mumbai in September 2006
- 55th Food Bazaar of 4,500 sq.ft. is scheduled to come up at Mumbai Central in October 2006
- 56th Food Bazaar of 10,000 sq.ft. is scheduled to come up at Nagpur in October 2006
- 57th Food Bazaar of 10,000 sq.ft. is scheduled to come up at City Center, Hyderabad in October 2006
- 58th Food Bazaar of 15,000 sq.ft. is scheduled to come up at Coimbatore in October 2006
- 59th Food Bazaar of 18,000 sq.ft. is scheduled to come up at Himalaya Mall, Ahmedabad in October 2006
- 60th Food Bazaar of 5,000 sq.ft. is scheduled to come up at Mega Mall, Panipath in October 2006
- 61st Food Bazaar of 12,000 sq.ft. is scheduled to come up at City Center Mall, Vashi, Mumbai in October 2006