

## INVESTOR UPDATE

a **future group** initiative  
india tomorrow

## PANTALOON RETAIL (INDIA) LIMITED RECEIVES COVETED NRF INTERNATIONAL AWARD



Pantaloan Retail (India) Limited was conferred with the prestigious NRF International Award for 2007, by The National Retail Federation, the worlds largest Retail Trade Association, that represents over 1.4 million US Retail establishments and more than 100 state, national and international retail associations.

The award is given to a company that has achieved an international reputation for creative genius, inspirational leadership and distinguished service to the retail industry, by a jury of industry leaders.

Some of the past recipients include renowned international retailers such as, Metro AG (Germany), Carrefour (France), Yokado Group (Japan), Zara (Spain) and Boticario (Brazil). Mr. Kishore Biyani, CEO-Future Group will receive the award at a glittering ceremony attended by over 1,000 CEO's from the global retail industry, in New York in January 2007.

## FUTURE BAZAAR GOES LIVE



India's largest shopping portal, www.futurebazaar.com, owned and operated by Future Bazaar India Limited, a 100% subsidiary of Pantaloan Retail (India) Limited, went live in the month of January. Leveraging the strong offline brand equity and 'brick and click' presence of the group, futurebazaar.com is the only e-commerce portal with a strong offline presence. The site will offer a unique and interactive shopping experience to the consumer by providing one of the widest choice in apparels, books, cameras, consumer durables, home décor, home entertainment, kitchen appliances, consumer electronics, mobile phones, watches, gadgets and accessories, at unbelievable prices, everyday

## PANTALOON RETAIL (INDIA) LIMITED RAISES RS. 260 CRORES THROUGH QIP ROUTE

The company raised Rs.260 crores from Domestic Institutions through the Qualified Institution Placement (QIP) route by offering 62,65,060 equity shares of Rs.2/- each at a price of Rs.415 per equity share.

## MR. KISHORE BIYANI WINS FIRST GENERATION ENTREPRENEUR OF THE YEAR AWARD 2006

Mr. Kishore Biyani, CEO of Future Group, was awarded the First Generation Entrepreneur of the Year Award at CNBC-TV18's India Business Leader Awards (IBLA) ceremony. This category was inducted for the first time this year, with the intention of honoring the achievements of an entrepreneur who has dared to dream big, had the courage of conviction and created a world-class enterprise.

## December Sales

Sales in December '06 from Value Retailing stood at Rs.202.28 crores, while sales from Lifestyle Retailing stood at Rs.85.77 crores. Sales from Home Retailing stood at Rs.30.55 crores. Same store growth under Value Retailing was 31.49 per cent and under Lifestyle Retailing 31.40 per cent.

Particulars	Dec-06	Dec-05	YoY%	July-Dec-06	July-Dec-05	%
	Sales	Sales	Change	Sales	Sales	Change
Value Retailing	202.28	107.14	88.81	995.10	596.18	66.91
Life Style Retailing	85.77	55.56	54.38	423.16	304.86	38.81
Home Retailing	30.55	-	-	131.69	-	-
<b>Total</b>	<b>318.60</b>	<b>162.70</b>	<b>95.83</b>	<b>1,549.94</b>	<b>901.04</b>	<b>72.02</b>
Less:Inter-Company Sales	17.93	-	-	82.70	-	-
<b>Total</b>	<b>300.68</b>	<b>162.70</b>	<b>84.81</b>	<b>1,467.24</b>	<b>901.04</b>	<b>62.84</b>
<b>Same Store Growth</b>						
Value Retailing	140.55	106.89	31.49	714.66	594.72	20.17
Life Style Retailing	73.00	55.56	31.40	370.15	301.40	22.81
Home Retailing	30.55	-	-	131.69	-	-

Sales are in rupees crore

Note:

1.1 The above sales figures for the month of December 2006 and December 2005 includes SIS sale of Rs.6.16 cr. and Rs.7.63 cr. respectively.



January witnessed the opening of the 4th Central in the chain at Vadodara (Baroda) on 4th January. Spread over nearly 1,50,000 square feet, this seamless destination mall will offer the citizens of Baroda a wide choice in lifestyle fashion brands and accessories, food and groceries, food courts and fine dining restaurants, to name a few. The other 3 Central malls are located in Bangalore, Hyderabad and Pune.

pantaloons  
FRESH FASHION

In line with the 'Fresh Fashion' tagline, the company introduced the '**Fashion Friday**' concept in the month of December, showcasing new fashion trends in different categories, every Friday of the week. The trends for the week run across product categories and styles, ranging from the denim look, casual wear, party wear dressing and layered looks, to name a few. Fashion Friday has been successfully introduced in all Mumbai and Kolkata Pantaloons stores, and will be taken nationally in the months to come.

## Upcoming Stores

- 25th Pantaloons of 10,000 sq. ft. is scheduled to come up at TDI Mall, Agra in January/February 2007
- 26th Pantaloons of 18,000 sq. ft. is scheduled to come up at Nelson Manikaran Rd., Chennai in January/February 2007
- 27th Pantaloons of 20,000 sq. ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 28th Pantaloons of 20,000 sq. ft. is scheduled to come up at Vaswani Matrix, Bangalore in February 2007
- 29th Pantaloons of 18,000 sq. ft. is scheduled to come up at Lido Theatre, Bangalore in February 2007
- 30th Pantaloons of 80,000 sq. ft. is scheduled to come up at Orchid Point, Kolkata in February 2007
- 31st Pantaloons of 27,000 sq. ft. is scheduled to come up at Lumbini Mall, Hyderabad in February 2007
- 32nd Pantaloons of 40,000 sq. ft. is scheduled to come up at Iskon Mall, Surat in February 2007
- 33rd Pantaloons of 32,000 sq. ft. is scheduled to come up at Noida in February 2007

BIG BAZAAR

s se *sasta* aur *achha* kahin nahi![[ **VALUE RETAILING** ]]

Chennai welcomed its first Big Bazaar of nearly 55,000 square feet, including Food Bazaar, on 27th December. Located at Arcot Road, Saligramam, the store will offer the residents of Chennai a new value-shopping destination. The 40th store in the chain will also house the groups other retail formats like Furniture Bazaar, Electronics Bazaar and Depot to name a few.

Hyderabad witnessed tremendous action during the month of December with the opening of its second Big Bazaar store on 30th December. Spread over nearly 53,000 square feet, including Food Bazaar, the 41st store in the chain is located at RTC Cross Road, Chikkadpally, and will provide the Hyderabad's another value retail destination for their consumption needs.

## Upcoming Stores

- 42nd Big Bazaar of 60,000 square feet (including Food Bazaar) is scheduled to come up at Jayanagar, Bangalore in January 2007
- 43rd Big Bazaar of 32,000 square feet (including Food Bazaar) is scheduled to come up at Sinhagad, Pune in January / February 2007
- 44th Big Bazaar of 35,000 square feet (including Food Bazaar) is scheduled to come up at Mega Mall, Panipath in January / February 2007
- 45th Big Bazaar of 26,000 square feet (including Food Bazaar) is scheduled to come up at Milan Subway, Mumbai in February 2007
- 46th Big Bazaar of 1,10,000 square feet (including Food Bazaar) is scheduled to come up at Ameerpet, Hyderabad in February 2007
- 47th Big Bazaar of 45,000 square feet (including Food Bazaar) is scheduled to come up at Pimpri, Pune in February 2007
- 48th Big Bazaar of 56,000 square feet (including Food Bazaar) is scheduled to come up at Palakkad in February 2007

The 5th Collection I of over 12,000 square feet opened on 8th December at City Centre Mall, Hyderabad. This lifestyle store will offer a host of home furniture, furnishings and home accents.

The 5th E-Zone of over 12,000 square feet opened on 8th December at City Centre Mall, Hyderabad. The store will showcase a wide array of the latest consumer electronics and appliances.

The 6th E-Zone of over 7,000 square feet opened to the citizens of New Delhi on 29th December at Rohini.

Upcoming Stores

- 7th E-Zone of 7,000 sq.ft. is scheduled to come up at E-City, Lucknow in February 2007
- 8th E-Zone of 6,000 sq.ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 9th E-Zone of 10,000 sq.ft. is scheduled to come up at TDI Mall, Agra in February 2007
- 10th E-Zone of 9,000 sq.ft. is scheduled to come up at West Gate Mall, Rajouri, New Delhi in February 2007
- 11th E-Zone of 3,600 sq.ft. is scheduled to come up at Indore in February 2007
- 6th Collection I of 10,000 sq.ft. is scheduled to come up at E-City, Lucknow in February 2007
- 7th Collection I of 17,000 sq.ft. is scheduled to come up at Homeland, Kolkata in February 2007
- 8th Collection I of 8,000 sq.ft. is scheduled to come up at Kakurgachi, Kolkata in February 2007
- 9th Collection I of 12,000 sq.ft. is scheduled to come up at Jayanagar, Bangalore in February 2007
- 5th Electronics Bazaar of 8,000 sq.ft. is scheduled to come up at Jaipur in February 2007
- 5th Furniture Bazaar of 7,000 sq.ft. is scheduled to come up at Baner, Pune in February 2007
- 6th Furniture Bazaar of 7,500 sq.ft. is scheduled to come up at Nagpur in February 2007
- 7th Furniture Bazaar of 6,500 sq.ft. is scheduled to come up at Koramangala, Bangalore in February 2007
- 8th Furniture Bazaar of 7,000 sq.ft. is scheduled to come up at Jayanagar in February 2007
- 9th Furniture Bazaar of 14,000 sq.ft. is scheduled to come up at Old Dumas Road, Surat in February 2007



The company's first Home Town of over 1,25,000 square feet is scheduled to open in February at Noida, and will comprise of a wide range of product categories from home textiles and furnishing, furniture, building material and accessories, appliances, consumer electronics and electricals, as well as home services for the new home owner to choose from.

The 60th Food Bazaar of nearly 10,000 square feet opened to the citizens of Hyderabad on 8th December at City Center.

Hyderabad welcomed its second Food Bazaar for the month on 22nd December. Spread over 8,000 square feet and located at Mardipalli Sirla Heights, the 61st store in the chain will include all the regular sections.

The 62nd Food Bazaar of nearly 10,000 square feet opened on 27th December at Arcot Road, Saligramam, Chennai, marking its debut in the capital city of Tamil Nadu.

Food Bazaar made its presence felt in Hyderabad, with its third store for the month and the fifth overall in the city on 30th December at RTC Cross Road, Chikkadpally. Spread over 8,500 square feet, the 63rd such store is sure to be popular amongst the residents of the city.

Upcoming Stores

- 64th Food Bazaar of 7,000 sq.ft. is scheduled to come up at Jayanagar, Bangalore in January 2007
- 65th Food Bazaar of 8,000 square feet is scheduled to come up at G S Estate, Hyderabad in January 2007
- 66th Food Bazaar of 5,000 sq.ft. is scheduled to come up at Sinhadag, Pune in January/February 2007
- 67th Food Bazaar of 5,000 sq.ft. is scheduled to come up at Mega Mall, Panipath in January / February 2007
- 68th Food Bazaar of 6,000 sq.ft. is scheduled to come up at Vaswani Matrix, Bangalore in February 2007
- 69th Food Bazaar of 9,000 sq.ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 70th Food Bazaar of 9,500 square feet is scheduled to come up at Ameerpeth, Hyderabad in February 2007
- 71st Food Bazaar of 7,500 square feet is scheduled to come up at Pimpri, Pune in February 2007
- 72nd Food Bazaar of 9,000 square feet is scheduled to come up at Palakkad in February 2007
- 73rd Food Bazaar of 10,000 sq.ft. is scheduled to come up at Hi-Life Mall, Mumbai in February 2007
- 74th Food Bazaar of 7,000 square feet is scheduled to come up at Kumartoli, Kolkata in February 2007
- 75th Food Bazaar of 10,000 square feet is scheduled to come up at Lumbini Mall, Hyderabad in February 2007



The 6th F123 format of over 4,000 square feet opened on 14th December at Unitech Mall, Rohini, Delhi. The other five F123's are located in Indore, Bangalore, Ahmedabad, Mumbai and Agra.



The 9th Shoe Factory under the Pantaloon and Liberty Shoes JV, was launched on 29th December. Spread over 6,000 square feet, this store is located at Saharagunj Shahjanaf Road, Lucknow.

\*This picture is for representational purpose only

