

FUTURE GROUP PARTNERS WITH SACHIN TENDULKAR

Future Group partnered with ace Indian cricketer Sachin Tendulkar, and signed an MOU to develop and market a range of products in the health supplement, sports goods, fitness equipments and lifestyle accessories categories. Future Group will leverage its consumer insights to develop products that will be retailed through its formats such as Big Bazaar, Central, Planet Sports and Manipal Cure & Care outlets.



JOINT VENTURE BETWEEN FUTURE GROUP AND STAPLES, INC. USA

January witnessed Pantaloons Retail India Limited entering into a joint venture with the worlds largest office products company, Staples Inc, USA.

The initiative will provide a platform to the venture to enter the US\$ 10 billion office products market in India. While Staples will bring to the table its vast industry experience and procurement strengths, Pantaloons will provide the necessary retail width and depth. The venture aims to be the preferred office products provider to a host of businesses as well as cash-and-carry operations, across cities. Future Group recently acquired **Officedge**, a B2B office products company, providing contract delivery services of over 1200 office products to corporates.



January Sales

Sales in January '07 from Value Retailing stood at Rs. 258.16 crores, while sales from Lifestyle Retailing stood at Rs.100.03 crores. Sales from Home Retailing stood at Rs. 42.12 crores. Same store growth under Value Retailing was 29.38 per cent and under Lifestyle Retailing 17.07 per cent.

Particulars	Jan-07	Jan-06	YoY%	July-Jan-07	July-Jan-06	%
	Sales	Sales	Change	Sales	Sales	Change
Value Retailing	258.16	129.61	99.19%	1,253.26	725.79	72.68%
Life Style Retailing	100.03	70.84	41.20%	523.19	375.69	39.26%
Home Retailing	42.12	-	-	173.81	-	0.00%
Total	400.32	200.45	99.71%	1,950.26	1,101.48	77.06%
Less:Inter-Company Sales	29.10	-	-	111.80	-	-
Total	371.22	200.45	85.19%	1,838.46	1,101.48	66.91%
Same Store Growth						
Value Retailing	167.30	129.31	29.38%	881.97	724.03	21.81%
Life Style Retailing	82.93	70.84	17.07%	453.08	372.24	21.72%
Home Retailing	42.12	-	-	173.81	-	-

Sales are in rupees crore

Note:

1.1 The above sales figures for the month of January 2007 and January 2006 includes SIS sale of Rs.5.70 cr. and Rs.7.18 cr. respectively.

Second Quarter Results

Pantaloons announced the result for the second quarter ending 31st December 2006. The highlights were:

- Gross Sales for the December 06 quarter stood at Rs. 795.49 crores, compared to Rs. 506.38 crores for December 05 quarter, a 57 per cent increase.
- PBT increased from Rs. 25.79 crores in December 05 quarter to Rs. 65.83 crores in December 06 quarter, an increase of 155 per cent.
- Net Profit improved by close to 137 per cent from Rs.18.56 crores for the quarter ended December 05 to Rs. 43.97 crores for the quarter ended December 06.



[[LIFESTYLE RETAILING]]

The End of Season Sale which began in the month of January and extends into February, provides an assortment in contemporary fashion and accessories, in all categories, and at unbelievable prices in all Pantaloons Fresh Fashion stores, across the country.

Upcoming Stores

- 25th Pantaloons of 18,000 sq. ft. is scheduled to come up at Nelson Manikaran Rd., Chennai in February 2007
- 26th Pantaloons of 20,000 sq. ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 27th Pantaloons of 18,000 sq. ft. is scheduled to come up at Lido Theatre, Bangalore in February 2007
- 28th Pantaloons of 40,000 sq. ft. is scheduled to come up at Iscon Mall, Surat in March 2007
- 29th Pantaloons of 20,000 sq. ft. is scheduled to come up at Vaswani Matrix, Bangalore in March 2007
- 30th Pantaloons of 10,000 sq. ft. is scheduled to come up at TDI Mall, Agra in March 2007
- 31st Pantaloons of 80,000 sq. ft. is scheduled to come up at Orchid Point, Kolkata in March 2007
- 32nd Pantaloons of 32,000 sq. ft. is scheduled to come up at Noida in March 2007



[[VALUE RETAILING]]

The 42nd Big Bazaar of over 37,000 square feet, including Food Bazaar opened to the citizens of Panipat, Haryana on 4th January. This marks the entry of the value format in the historic city, famous for its battles and handloom industry. Located at Mittal's Mega Mall, Sector 25, the store will also house the groups other retail formats like Furniture Bazaar, Electronics Bazaar, Star & Sitara and Depot to name a few.

Bangalore welcomed the 43rd Big Bazaar in the chain on 13th January. Located at Jayanagar Gateway, Marenhally, this 60,000 square feet store, including Food Bazaar, will provide the Bangaloreans another value retail destination for their consumption needs.

Upcoming Stores

- 44th Big Bazaar of 32,000 square feet (including Food Bazaar) is scheduled to come up at Sinhagad, Pune in February 2007
- 45th Big Bazaar of 26,000 square feet (including Food Bazaar) is scheduled to come up at Milan Subway, Mumbai in February 2007
- 46th Big Bazaar of 56,000 square feet (including Food Bazaar) is scheduled to come up at Palakkad in February 2007
- 47th Big Bazaar of 65,000 square feet (including Food Bazaar) is scheduled to come up at Hebbal, Bangalore in February 2007
- 48th Big Bazaar of 1,10,000 square feet (including Food Bazaar) is scheduled to come up at Ameerpet, Hyderabad in March 2007
- 49th Big Bazaar of 45,000 square feet (including Food Bazaar) is scheduled to come up at Pimpri, Pune in March 2007
- 50th Big Bazaar of 60,000 square feet (including Food Bazaar) is scheduled to come up at Trivandrum in March 2007
- 51st Big Bazaar of 50,000 square feet (including Food Bazaar) is scheduled to come up at Thrissur in March 2007
- 52nd Big Bazaar of 42,000 square feet (including Food Bazaar) is scheduled to come up at MGF Metropolitan, Jaipur in March 2007
- 53rd Big Bazaar of 48,000 square feet (including Food Bazaar) is scheduled to come up at Kanpur in March 2007
- 54th Big Bazaar of 36,000 square feet (including Food Bazaar) is scheduled to come up at Meerut in March 2007

INDIA WELCOMED THE 'SABSE SASTE 3 DIN' FROM JANUARY 26 TO JANUARY 28

Riding high on the enormous success of last year, the company once again celebrated India's Republic Day in style, and extended the Maha (Mega) Savings Day to the following 2 days as well. The 'Sabse Saste 3 Din' provided an opportunity to shoppers at all Big Bazaar, Fashion Station and Food Bazaar outlets across the country, to avail of great discounts and offers never experienced by the Indian consumer. The offers were spread across categories from electronics to plastics, utensils to food products and from apparel to furniture.

This year too there was tremendous response from the loyal and new set of shoppers, which resulted in over 3 million people visiting our stores.



FUTURE GROUP WINS AWARDS AT POP ASIA-VM & RD RETAIL DESIGN AWARDS, 2007

Future Group was the recipient of a host of awards in different categories at the POP Asia-VM & RD Retail Design Awards 2007, held under the aegis of POP Asia.

The aim of the awards was to recognize and reward outstanding design contributions to the Indian retail industry. The jury comprised of renowned design and retail professionals from India and abroad.

Future Group formats won awards in the categories of Best Visual Merchandising Award, Best Shop Fitting Award, Best Visual Merchandising Award for Food Grocery & General Merchandise (Super Markets), Best Visual Merchandising Award for Personal & Fashion Accessories, Best Visual Merchandising Award for Room Setting, and Merit Award for Window Presentation.



The 3rd Brand Factory in the chain is scheduled to open at Pune in March. Spread over 35,000 square feet, the store would provide the consumer the best Indian and international brands at discounted prices, in a great shopping experience. Some of the brands that will fight for shelf space in the format include Levis, Lee, Pepe Jeans, Dockers, Wrangler, Provogue, Arrow, Nike, Adidas, Louis Phillip, Allen Solly, Reid and Taylor, and others.

FOOD BAZAAR

The 64th Food Bazaar of nearly 5,000 square feet opened to the citizens of Panipat on 4th January at Mittal's Mega Mall, and will include all the regular sections.

Bangalore witnessed the opening of the 65th Food Bazaar in the chain of nearly 7,000 square feet, on 13th January at Jayanagar Gateway, Marenhally.

Upcoming Stores

- 66th Food Bazaar of 6,000 sq.ft. is scheduled to come up at Vaswani Matrix, Bangalore in February 2007
- 67th Food Bazaar of 8,000 square feet is scheduled to come up at G S Estate, Hyderabad in February 2007
- 68th Food Bazaar of 5,000 sq.ft. is scheduled to come up at Sinhgad, Pune in February 2007
- 69th Food Bazaar of 9,000 sq.ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 70th Food Bazaar of 9,500 square feet is scheduled to come up at Ameerpath, Hyderabad in March 2007
- 71st Food Bazaar of 7,500 square feet is scheduled to come up at Pimpri, Pune in March 2007
- 72nd Food Bazaar of 9,000 square feet is scheduled to come up at Palakkad in February 2007
- 73rd Food Bazaar of 14,000 square feet is scheduled to come up at Hebbal in February 2007
- 74th Food Bazaar of 12,000 square feet is scheduled to come up at Trivandrum in March 2007
- 75th Food Bazaar of 7,000 square feet is scheduled to come up at Thrissur in March 2007
- 76th Food Bazaar of 10,000 sq.ft. is scheduled to come up at Hi-Life Mall, Mumbai in March 2007
- 77th Food Bazaar of 8,300 square feet is scheduled to come up at MGF Metropolitan, Jaipur in March 2007
- 78th Food Bazaar of 16,000 square feet is scheduled to come up at Kanpur in March 2007
- 79th Food Bazaar of 13,500 square feet is scheduled to come up at Meerut in March 2007
- 80th Food Bazaar of 20,000 square feet is scheduled to come up at Evershine, Mumbai in March 2007
- 81st Food Bazaar of 8,500 square feet is scheduled to come up at Ghatlodia, Ahmedabad in March 2007
- 82nd Food Bazaar of 6,200 square feet is scheduled to come up at Shalimarbag, Delhi in March 2007

Home Solutions Retail (India) Limited

The 5th Furniture Bazaar opened to the citizens of Pune on 24th January at Baner. Spread over 13,000 square feet, the store offers the value consumer an option of finding quality furniture products, such as beds, sofas, tables, dining tables and chairs, at great prices.

Upcoming Stores

- 7th E-Zone of 9,000 sq.ft. is scheduled to come up at E-City, Lucknow in February 2007
- 8th E-Zone of 9,000 sq.ft. is scheduled to come up at Milan Subway, Mumbai in February 2007
- 9th E-Zone of 8,000 sq.ft. is scheduled to come up at Home Land, Kolkata in February 2007
- 10th E-Zone of 8,000 sq.ft. is scheduled to come up at E-Mall, Central Avenue, Kolkata in February 2007
- 11th E-Zone of 10,000 sq.ft. is scheduled to come up at Vaswani Matrix, Whitefield, Bangalore in March 2007
- 12th E-Zone of 14,000 sq.ft. is scheduled to come up at West Gate Mall, Rajouri, New Delhi in March 2007
- 13th E-Zone of 6,000 sq.ft. is scheduled to come up at Kakurgachi, Kolkata in March 2007
- 14th E-Zone of 10,000 sq.ft. is scheduled to come up at TDI Mall, Agra in March 2007
- 6th Collection I of 10,000 sq.ft. is scheduled to come up at E-City, Lucknow in February 2007
- 7th Collection I of 17,000 sq.ft. is scheduled to come up at Homeland, Kolkata in February 2007
- 8th Collection I of 6,000 sq.ft. is scheduled to come up at Vaswani Matrix, Whitefield, Bangalore in March 2007
- 9th Collection I of 6,200 sq.ft. is scheduled to come up at West Gate Mall, Rajouri, New Delhi in March 2007
- 10th Collection I of 8,000 sq.ft. is scheduled to come up at Kakurgachi, Kolkata in March 2007
- 11th Collection I of 12,000 sq.ft. is scheduled to come up at Jayanagar, Bangalore in March 2007
- 6th Furniture Bazaar of 14,000 sq.ft. is scheduled to come up at Old Dumas Road, Surat in March 2007

HomeTown

The company's first Home Town of over 1,25,000 square feet is scheduled to open in February/March at Noida, and will comprise of a wide range of product categories from home textiles and furnishing, furniture, building material and accessories, appliances, consumer electronics and electricals, as well as home services for the new home owner to choose from.